

Vendor Bid	Orbio Technologies	New System	New System
Engineered Water System Bid	Orbio	Tersano	Clean Core
Bid Information Requested			
Total Price of Units	\$161,265.70	Provide Free	\$106,395
Warranty		100% Free Replacement	1 Year
Total Cost of Yearly Wear Items	\$8,938	\$59,040	\$2,045.90
Multi-Purpose Cleaner Produced	Electrylized Water	Ozonated Water	Ozanated Water
Shelf life of RTU Bottles	90 Days	6 Days	3 Hours
PH	10-11.5	5 to 7	7
Sanitizer/Disinfectant Cleaner Produced			
Shelf Life of RTU Bottles	7 Days	24 Hours	3 Hours
PH	6 to 8	5 to 7	7
Current Annual Cost Of Chemicals to Replace \$35,953			
Yearly Savings/Cost Assuming no price increases			
Year 1 Savings/Cost	27,105	-23,087	33,907
Year 2 Savings/Cost	27,105	-23,087	33,907
Year 3 Savings/Cost	27,105	-23,087	33,907
Year 4 Savings /Cost	27,105	-23,087	33,907
Year 5 Savings/Cost	27,105	-23,087	33,907

The District is moving toward an engineered water system to replace existing cleaning chemicals. This transition will replace several current cleaning chemicals with safer and more environmentally protective cleaning processes District wide. Three bids were submitted by two vendors. Evaluations were done based on cost of units, cost of replacement items, shelf life of chemicals, and PH of chemical.

Based on analysis of all 3 bids submitted, we are awarding to Orbio Technology.. New Systems bids were unable to meet the shelf life of product produced compared to bid specifications of Orbio. PH is an important factor in cleaning capability of a product and Orbio provided the largest range. Orbio will reduce yearly operating cost by \$27,105 versus Tersano's increase of yearly operating cost by \$23,087.